

Revision of the List of Companies That Have Disclosed Information Regarding “Action to Implement Management That Is Conscious of Cost of Capital and Stock Price”

Tokyo Stock Exchange Listing Department
September 27, 2024



Revision of the List of Companies That Have Disclosed Information

- ◆ The List of Companies That Have Disclosed Information Regarding “Action to Implement Management That Is Conscious of Cost of Capital and Stock Price” **will be revised in the following three ways in order to better support listed companies that are proactively working to implement said management.**

(1) Add a "Date of disclosure update" column

- For companies that will update or have already updated their initiatives and disclosures since making their initial disclosures (→ Page 3)

(2) Add columns for companies that wish to be contacted by institutional investors

- For companies that have not been contacted by institutional investors despite making disclosures and wish to have more active dialogue (→ Page 4)

(3) Set a Time Limit for “Under Consideration” Status and Require Companies “Under Consideration” to Explain Their Status

- For companies that are or will be “Under Consideration” (→ Page 6)

⇒ Use of the new format will **begin with the list to be released on January 15, 2025** (compiled based on the status of corporate governance reports (CG reports) submitted **by the end of December 2024**).

(Reference) The Look of the New Format

List of Companies that Have Disclosed Information in Accordance with “Action to Implement Management that is Conscious of Cost of Capital and Stock Price”

As of December 31, 2024

Sector code	Sector	Market segment	Securities code	Company name	Disclosure status		Date of disclosure update	Contact from institutional investors		English disclosure
					Disclosure status in compliance with the request	Change in disclosure status from last month		Wish to have more active contact	Where to contact	
****	*****	Prime	****	*****	Disclosed		12/30/2024			
****	*****	Prime	****	*****	Disclosed	From unlisted to "disclosed"		○	XX department	Available
****	*****	Standard	****	*****	Disclosed		6/10/2024	○	XX department	
****	*****	Standard	****	*****	Under consideration					

Please note that the layout of the list is subject to change.

Outline

- ◆ In the request, TSE is asking companies to **update their disclosures annually (at least once a year)** after they have analyzed their progress.
- ◆ In order to inform investors of companies that have updated their disclosures, TSE **will clearly indicate the dates of their updates in the List of Companies That Have Disclosed Information.**

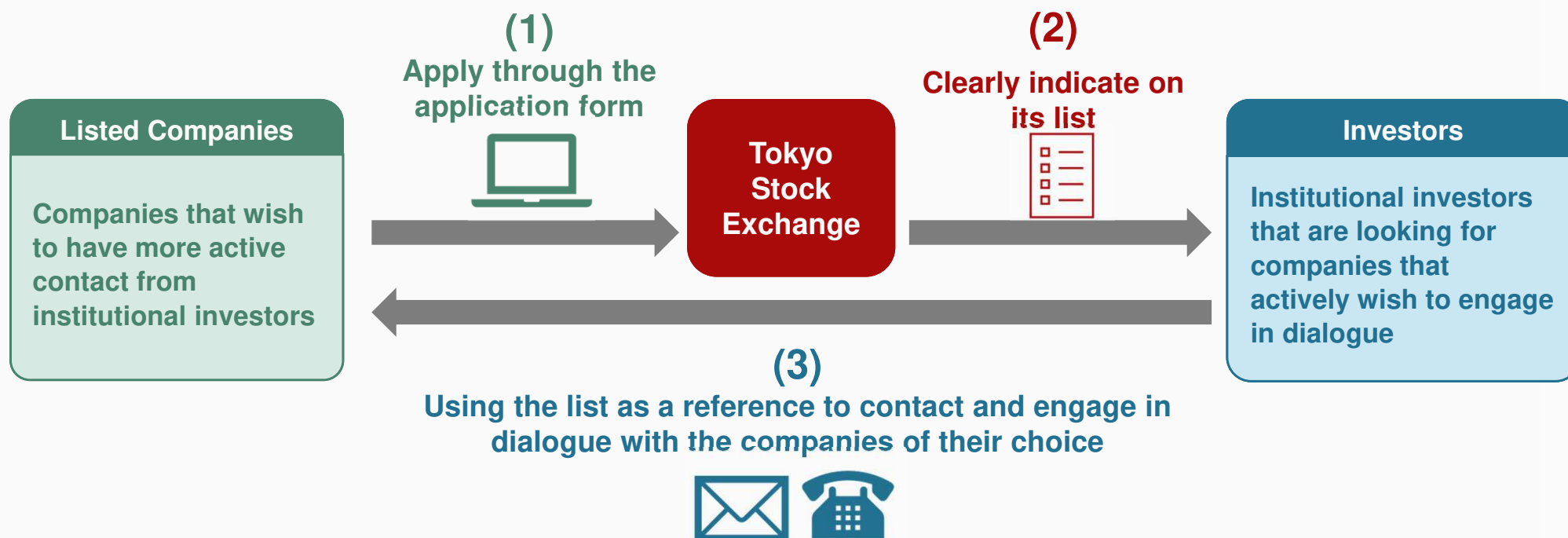
Request for Action

- ◆ Companies that **update their disclosures** after their initial disclosures of initiatives should **enter the date of disclosure update in section “Action to Implement Management That Is Conscious of Cost of Capital and Stock Price” in their CG reports.**
 - ✗ Companies that refer to other updated documents in their CG reports should also update their CG reports and include the date of update.
 - ✗ When the initial disclosure of initiatives has changed (from “Not Disclosed” or “Under Consideration” to “Disclosed” for the first time), it does not count as an “update” as described above, so please select “Disclosure of Initiatives (Initial)” in sub-section “Content of Disclosure.”
- ◆ The date of disclosure update entered will be included in the list to be released the following month.

Outline

- ◆ Listed companies have voiced that **they are unable to find institutional investors with whom to engage in dialogue despite making proactive initiatives and disclosures**, and institutional investors engaged in active management in particular have voiced that **they would like to engage in dialogue with companies that actively wish to engage in dialogue, but that it is difficult to identify such companies**.
- ◆ Therefore, TSE will **clearly indicate on its list those companies that wish to have more active contact from institutional investors** as described above.

(Reference) Using the List to Promote Communication Between Companies and Investors



Request for Action

Eligible Companies

- ◆ Companies are eligible if they wish to have more active contact from institutional investors but are unable to find any with whom to engage in dialogue despite making proactive initiatives and disclosures.
- * Companies that already have sufficient contact with institutional investors **are not required to apply.**
- * Before making their applications, **TSE asks companies to ensure that they have a system in place to respond to contact from institutional investors.** In order to support companies' IR activities, TSE has established a Listed Company Support Group, offers online seminars, and makes company visits. We hope that companies will make use of these resources. (→For details, please refer to page 7 onwards)

Application Method

- ◆ Please apply via the application form regarding the content to be included in the list.
Content to be included in the list:
 - ✓ **Where to contact** (e.g., department/team in charge of dialogue with institutional investors)

*Email addresses, phone numbers (including group addresses and representative phone numbers) and the name of the contact person are not required as they will not appear on the list.
 - ✓ **The above information in English** (optional)
- ⇒ The URL of the application form is available in the notice material for listed companies (dated September 27, 2024).
- * **English responses will appear in the English version of the list.** (If there is no English response, the space of "Where to contact" will be left blank on the English version of the list.)

Schedule

- ◆ Applications submitted **by the end of December 2024 will be reflected in the list to be released on January 15, 2025.**
- ◆ Applications submitted in January 2025 or later will be reflected in the list to be released the following month.

Other

- ◆ Any updates to the content to be included in the list should be submitted via the application form.
- ◆ Please respond sincerely to any contact from institutional investors.

Revision (3): Set a Time Limit for “Under Consideration” Status and Require Companies “Under Consideration” to Explain Their Status



Outline

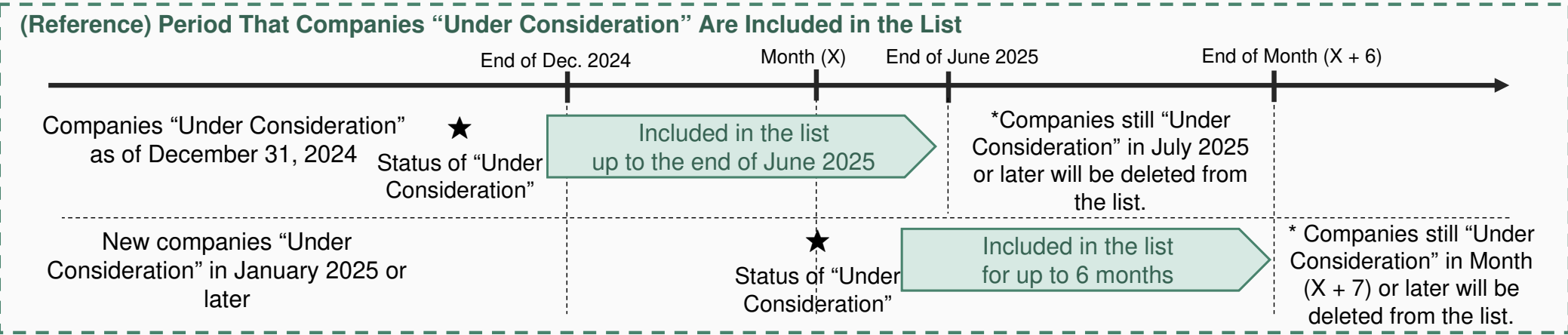
- ◆ Investors have pointed out that **some companies have been “Under Consideration” for a long time, and it is unclear when specific initiatives will be disclosed.**
- ◆ Therefore, TSE is **requesting companies “Under Consideration” to describe the process of consideration and give an expected time frame for disclosure.** It is also **revising the period of time that companies “Under Consideration” are included in the list.**

Request for Action

- ◆ Companies “Under Consideration” should **describe in their CG reports the process of consideration and give an expected time frame for disclosure.**
 - ✗ There is no specific time frame for doing this, so companies should update their CG reports as soon as possible.
- ◆ In order to encourage companies to be proactive about consideration, TSE will **set the period of time that companies “Under Consideration” are included in the list to up to 6 months** as follows.

Disclosure Status	Period of Inclusion in the List
Companies “Under Consideration” as of December 31, 2024	Up to the end of June 2025
New companies “Under Consideration” in January 2025 or later	Up to 6 months after becoming “Under Consideration”

⇒ Companies “Under Consideration” will not be included in the list after the above period has elapsed, even if they have described as “Under Consideration” in their CG reports.



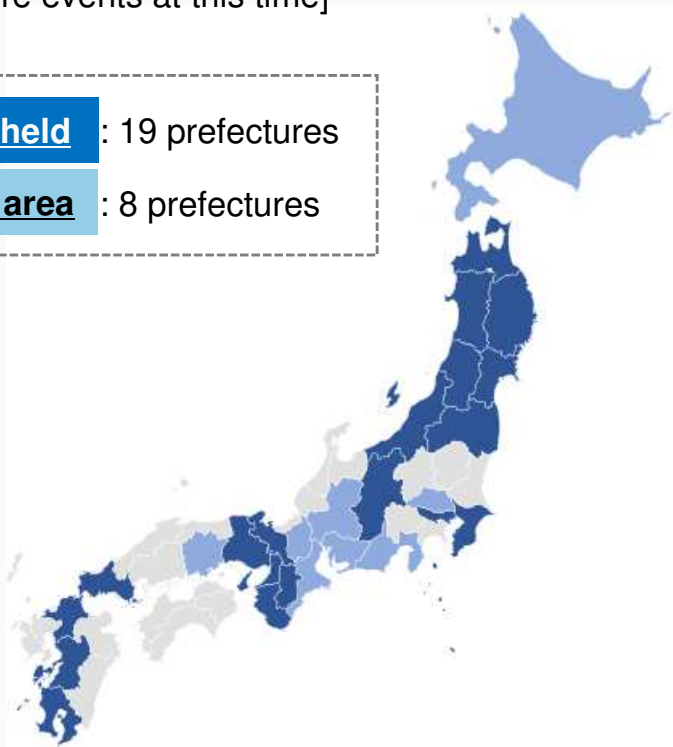
- While requesting various initiatives to enhance corporate value over the medium- to long-term, TSE established a dedicated group to support such initiatives by working closely with listed companies (January 2024).

Follow-up With Listed Company Management

President of TSE explains the background behind TSE's request and the purpose of other various initiatives to management of listed companies nationwide.

[Past and future events at this time]

Already held : 19 prefectures
Planned area : 8 prefectures



Support for Those in Charge of Practical Operations

- Explain how domestic and overseas institutional investors think and provide examples of actions taken by other listed companies.
- Provide consultation on issues faced by each company.

[Main initiatives]

Visits to Individual Companies

49 companies have already been visited
(5 of which are outside the Kanto area)

Speaking at Various Events and Seminars

A total of around 1,700 employees of listed companies participated in these events.

[Contact] Listing Department Listed Company Support Group jojosupport@jpx.co.jp

- Promoting constructive dialogue between listed companies and investors

➡ Promote initiatives to **improve IR skills** and **create opportunities for dialogue**

Improve IR skills

- **Provide skill-building content (online)**

- **Providing opportunities to learn key points and points to keep in mind for IR activities**

(All of which can be viewed by anyone at any time)

Basics of IR (explanations, points to keep in mind, understanding of dialogue partners)

Understanding what institutional investors expect from listed companies in terms of IR

Key points for expanding and expediting disclosure in English

Preparing for overseas IR

- **Providing a forum for problem solving in IR**

- Plan to hold “IR Dialogue Meetings” in September, where companies can consult directly with experts on the issues and concerns they face in their IR activities.
- Hold workshops for newly listed companies (currently in the planning phase)

- **Providing case studies from other companies**

- Distribute interviews with companies that have an established reputation for their IR activities on the key points of IR activities and how they establish contact with investors.

Create points of contact with institutional investors

- **Creating opportunities for dialogue with institutional investors (mainly for Prime and Standard Market)**

- Provide opportunities for dialogue with institutional investors in the form of 1-on-1s or small meetings that enable interactive communication.

- **Conveying the appeal of listed companies to institutional investors (Growth Market)**

- Limited opportunities for dialogue with institutional investors for the Growth Market listed companies
⇒ Started distributing a collection of short videos that show the appeal of companies listed on the Growth Market.

(TSE IR Movie Square)

<https://www.jpx.co.jp/english/listing/ir-clips/ir-movie/index.html>

- ◆ TSE began distributing content from online seminars (Japanese only) to improve IR skills at listed companies.
- ◆ **Approximately 20% of all listed companies have applied for the first and second sessions, which began being distributed in March.**

(1st)



Basic IR Knowledge and Points to Keep in Mind

(2nd)



IR Activities That Institutional Investors Expect from Listed Companies

(3rd)




Practical Considerations for Expanding Disclosure in English

(4th)



IR Activities That Institutional Investors Expect from Listed Companies (Part 2)

(5th)



東京証券取引所 IRオンラインセミナー

株式市場で選ばれる企業になるには

2024年7月


エジンバラ在住 IRアドバイザー ハーディ智砂子
ジェイ・ユーラス・アイアール株式会社 岩田宜子
原山真紀

ご参考
<http://www.j-eurusir.com> (J-Eurusウェブサイト)

ジェイ・ユーラス・アイアール株式会社

The Right Mindset for Overseas IR

(6th)



IRオンラインセミナー
東京証券取引所

海外機関投資家との効果的な
IRコミュニケーション

株式会社ペンローズジャパン 曾我有希

Tips on Providing IR Information to Overseas Investors